

Capability Statement

Stay Safe Solutions, Inc.

SAFETY / SECURITY / TACTICAL / RESCUE PRODUCTS

Managing Supply Chains and Sourcing as a Valuable Resource
for Our Customers



Company Profile

Stay Safe Solutions, Inc. is a federally certified Service-Disabled Veteran-Owned Small Business (SDVOSB) and State of California certified Small Business Disabled Veteran Business Enterprise (SB/DVBE) organization providing wholesale distribution for a wide range of Safety, Security, Tactical and Rescue products for Federal, State, and local governments as well as Private Sector organizations.

Key Lines Include:

- **Kroll International LLC** – the leading wholesale distributor of Law Enforcement, Public Safety, Military, Homeland Security, and Shooting Sports products.
- **Blauer** – offering state of the art Police, Fire, and EMS apparel, uniforms, and gear.
- **North American Rescue** – providing mission critical medical products to military, law enforcement, and first responders.
- **Evenflo Company, Inc.** – dominant supplier of baby car seats, infant safety gates, highchairs, infant carriers, and doorway jumpers.
- **Laser Technology Inc.** – industry leader in laser measurement technology for law enforcement, traffic safety, industrial sensors, rangefinders, and offset mapping applications.
- **Garner Products, Inc.** – is the trusted, world leading manufacturer of NSA-listed hard drive degaussers, hard drive erasers, data destruction and elimination technology.

Stay Safe Solutions offers a powerhouse Safety and Security **sourcing relationship with unmatched B2G (government), B2B (business) and B2C (consumer)** capabilities. We offer superior customer experiences providing **timely (usually daily) delivery for essential Safety and Security products and supplies.**

Keywords: law enforcement supplies, military goods and supplies, homeland security products, police, fire, and EMS apparel and uniforms, security and tactical gear and products, rescue products, infant car seats and carriers, infant safety gates, hard drive degaussers, data destruction, laser measurement technology, traffic safety equipment, drone technology.

Differentiators

- NASPO Pricing
- Targeted Bid Advantages
- Fulfill Small Business/Disabled Veteran First Policy Diversity Procurement Goals
- VETS First
- Strategic distribution network of medical, dental & laboratory supplies and equipment
- Fast order fulfillment (usually daily) with lower transportation and shipping costs
- Comprehensive product selection and availability

Core Competencies

- **Procurement** – we leverage our tools, insight, and procurement expertise to meet all customer's needs and challenges.
- **Solutions** – We offer a complete and comprehensive source for all your Safety, Security, Tactical and Rescue supplies and equipment.
- **One-Stop Shop** – Stay Safe provides multiple, complete sourcing services on-site from one customer location.

Past Performance

- **Over \$100M** in top line revenue winning and successfully fulfilling and servicing contracts
- Successful government contract past performance
- Successful contracts / subcontracts with Fortune 1000 companies

GET IN TOUCH

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VA Verified SD/VOSB: #285552
SAM UEI Number: ZFG7JU2KFU78

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Success Stories

Successful contracts / subcontracts with Fortune 1000 companies:

- Walmart
- Wells Fargo Bank
- Avantor / VWR (NASPO Agreement)
- Amerisource Bergen
- Kaiser Permanente
- Stryker
- McKesson

NAICS Codes

- 315220 - Uniforms Manufacturer
- 339999 - All other Misc. Manufacturing – Child Safety Car Seats
- 423490 – Other Professional Equipment & Supplies Merchant Wholesalers-Rescue Equipment
- 423690 – Other Electronic Parts & Equipment Merchant Wholesalers – Speed Detection Equipment
- 423850 - Law Enforcement Equipment & Supplies Merchant Wholesalers
- 453998 - Other Misc. Store Retailers- Defense, Law Enforcement & Security Safety equipment



Successful government contracts:



- State of California \$60M+ statewide copy paper contract (mandatory for ALL state agencies)
- State of California \$10M+ statewide rainwear contracts for the California Department of Transportation (Caltrans) and the California Highway Patrol (CHP)
- State of California \$2M+ hospital beds contracts for the California Department of Veterans Affairs (CalVet) and the California Department of Corrections and Rehabilitation (CDCR)
- State of California \$2M+ traffic controller contract for the California Department of Transportation (Caltrans)
- Riverside County promotional products contract
- City / County of San Francisco laboratory supplies
- State of California (NASPO Subcontract) laboratory supplies



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